

# CHINA INTERNATIONAL WOOD PRODUCTS SUMMIT 2006

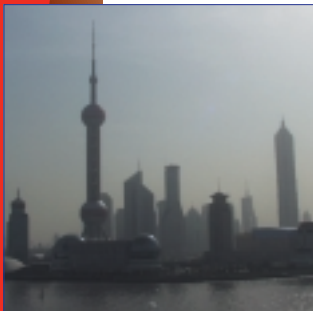
Shanghai, China

*The next wave of opportunities  
for buyers, sellers and investors*

**October 28-29, 2006**

## Two-Day Wood Products Conference

- Selected Chinese/International Supplier Tabletop Displays
- One-Day Industry Tour (optional) on October 27, 2006
- Networking Sessions



**CONFERENCE VENUE**  
Shanghai Marriott Hotel Hongqiao

**ORGANIZED BY**

**INTERNATIONAL WOOD MARKETS GROUP**

**R.E. Taylor & Associates Ltd.**  
FOREST INDUSTRY STRATEGIC SERVICES



**INTERNATIONAL  
WOOD MARKETS  
RESEARCH INC.**

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## CONFERENCE DETAILS

### WHY THIS SUMMIT CONFERENCE?

China has become the world's largest importer of logs and the second-largest importer of forest products. China has also become the world's largest producer of MDF, plywood, blockboard and furniture, and is quickly expanding its output in a number of categories such as flooring, doors, particleboard, etc. Whether you are buying or selling, developing your China strategy, or need to understand how China will impact global trade in the years ahead, the **China International Wood Products Summit** is the conference to attend in 2006. Our 2004 event in Dalian and 2005 event in Dongguan in combination assembled almost 700 international and Chinese delegates. For 2006, we expect to attract a strong mix of both Chinese and international strategic players and traders. This premier conference is for those serious about finding their business fit with, or in, China.

Our line-up of high-profile strategic speakers from China and around the world will be discussing the current and short-term outlook for the next wave of imports, exports and investment opportunities. With Chinese industry and international delegates displaying their company and product lines via tabletop displays, delegates will also be able to easily network and develop new relationships.

Some key questions will be raised:

- Where are the current and future opportunities for buyers or sellers in China?
- What raw materials are in demand and where are the new supply regions?
- Which wood products will follow the highly successful furniture export wave and which will stutter or stumble?
- What are the strategic considerations to ensure a sustainable supply situation for your sourced wood products?
- Is investment in China realistic or are there better strategic alternatives?

### Who Should Attend

- Offshore wood products buyers/importers
- Exporters to China
- Industry associations, governments & NGOs
- Those interested in making and/or expanding strategic investments in China and looking to understand the next wave of opportunities

## CHINA INTERNATIONAL WOOD PRODUCTS SUMMIT 2006

**WHEN:** October 28–29, 2006: Conference  
October 27, 2006: Industry & Mill Tours

**WHERE:** Shanghai, China (Gateway to China)  
Population: 14 million.

**VENUE:** Shanghai Marriott Hotel, Hongqiao  
(Western 5-star quality) • <http://marriott.com>

### INDUSTRY & MILL TRIPS (OCTOBER 27, 2006)

**Friday daytime:** A one-day industry tour will profile wood products processing plants in and around Shanghai.

### WELCOME RECEPTION (OCTOBER 27, 2006)

**Friday evening:** Cocktail reception for all delegates.

### CONFERENCE FORMAT (OCTOBER 28–29, 2006)

#### Saturday, Oct. 28: China's Current Position

A global perspective, domestic plantations and forests, certified wood, import/export trends, and issues/constraints.

#### Sunday, Oct. 29: China's Industry/Investment Outlook

Wood product industry trends, competitive position, strategic investment opportunities/trends, and wrap-up.

### WOOD PRODUCTS TABLETOP EXHIBIT (OCTOBER 28)

**Saturday, October 28:** Chinese (and international) companies will feature their products and meet face-to-face with potential new customers.

This conference is co-sponsored by the following groups:  
CAF • CTDA • SFA • AF&PA



# CONFERENCE PROGRAM & SPEAKERS

## FRIDAY, OCTOBER 27

Field trip to major wood products manufacturers around Shanghai.

FIELD TRIP: Flooring + Doors/Moulding + Wood-based panels

## SATURDAY, OCTOBER 28

**8:30 am–3:30 pm**

**SESSION 1** — China's current situation analysis: a global perspective.

**SESSION 2** — Domestic forests (plantations) production and consumption trends.

**SESSION 3** — Import/export trends and outlook.

(Panel session with industry representatives will be featured in Session 3.)

**3:30 pm–8:30 pm**

Networking and Tabletops: Chinese wood products for export markets and international buyers

**5:00 pm–7:00 pm**

Reception (around Tabletop Displays)

## SUNDAY, OCTOBER 29

**8:30 am – 3:30 pm**

**SESSION 4** — China's wood products industry trends and competitiveness.

**SESSION 5** — Business trends and strategic investment opportunities.

**SESSION 6** — Summary and outlook.

(Panel session with industry representatives will be featured in Session 6.)

Following on our 2005 event in Dongguan, this combined international conference, exhibit and industry tour offers a unique opportunity to meet with qualified Chinese wood products manufacturers and new Chinese suppliers/customers, as well as to find potential raw material buyers.



Check our website  
[www.woodmarkets.com](http://www.woodmarkets.com)  
for regular updates!

## CONFIRMED & INVITED\* SPEAKERS

**State Forestry Administration (China)**

Dr. Jian Sun, Director General, NMOWI

**Chinese Academy of Forestry (China)**

Mr. Kelin Ye, Director, RIWI

**China Timber Distribution Association**

Mr. Guangqian Zhu, Director

**China Nat'l Forest Products Industry Assn.**

Mr. Senlin Zhang, Director

**China Furniture Magazine**

Mr. Meiqi Xu, Chief Editor

**Green Panel Consulting (China)**

Mr. Shengfu Wu, President

**Unicentury Holding Co. Ltd. (China)**

Mr. David Wang, General Manager

**Hao Li Wen Law Office (China)**

Mr. Zhong Lin, Partner

**American Hardwood Export Council (US)**

Mr. Mike Snow, Executive Directory

**Robinson Lumber and Flooring (US)**

Mr. Jim Summerlin, Senior Vice President

**SCTP Engineering (Brazil)**

Mr. Ivan Tomaselli, President

**Nordic Timber Council (China)**

Mr. Hans Dutina\*, Project Manager

**Canada Wood (China)**

Mr. John MacDonald, Director

**American Forest & Paper Assn. (China)**

Mr. Fang Xu, Technical Director

**Jiangsu Shengyang Industrial Joint Stock (China)**

Mr. James Cheng, Vice General Manager

**International WOOD MARKETS (Canada)**

Mr. Russell Taylor, President

**International WOOD MARKETS (Canada)**

Mr. Gerry Van Leeuwen, Vice President

## PANEL SESSIONS:

Chinese and international company representatives will address key industry/market trends and issues in panel sessions targeting both Chinese imports/exports and industry investments.

## FOR FURTHER INFORMATION, PLEASE CONTACT:

### INTERNATIONAL WOOD MARKETS GROUP INC.

(Incorporating R.E. Taylor & Associates Ltd. and International WOOD Markets Research Inc.)

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**Tel:** 1-604-801-5996 • **Fax:** 1-604-801-5997

**E-mail:** [info@woodmarkets.com](mailto:info@woodmarkets.com)

**Website:** [www.woodmarkets.com](http://www.woodmarkets.com)

# CONFERENCE PRICING OPTIONS & ORDER FORM

PRICING			PLEASE NOTE	
Please circle your selection(s) below	<b>EARLY BIRD</b> (before Aug. 31/06)	<b>REGULAR</b> (after Sept. 1/06)	*A full-color conference proceedings booklet is included in the pricing for options 1 and 3.  Please note also that special hotel room rates will be available to a limited number of Early Bird registrants!	
	<b>OPTION 1*</b> : Conference	US\$795		US\$950
	<b>OPTION 2</b> : One-Day Industry Tour	\$395		\$495
	<b>OPTION 3* (Best value)</b> : Conference & One-Day Tour	\$995		\$1,295
	<b>OPTION 4</b> : Tabletop Display Space	Single: \$375 Double: \$695		\$475 \$895
Canadian companies please add 7% GST to total; in the Maritimes, please add 15% HST.				

EARLY BIRD CANCELLATION/REFUND POLICY*	PLEASE NOTE
<p><b>PLEASE READ CAREFULLY</b></p> <ul style="list-style-type: none"> <li>To qualify for Early Bird prices, completed registration forms must be <b>received by August 31, 2006</b>.</li> <li>Payment must be received within ten (10) days of invoice or <b>no later than September 10, 2006</b>.</li> <li>A full refund can be requested up to September 15, 2006.</li> <li>From September 16–October 10, 2006, a 50% refund can be provided.</li> <li>No refund after October 10, 2006.</li> </ul>	<p>*In the event that a pre-registered participant is unable to attend the conference, another person may attend in his or her place.</p>

## METHODS OF PAYMENT

**1**  Cheque/money order payable to **International WOOD MARKETS Group Inc.** is enclosed for US\$ \_\_\_\_\_

**2** Please debit my credit card:  VISA  MasterCard  AMEX for US\$ \_\_\_\_\_  
 Name of Cardholder \_\_\_\_\_ Card # \_\_\_\_\_  
 Expiry date \_\_\_\_\_ Signature of cardholder \_\_\_\_\_

**3**  We will direct-credit IWMRI's bank account: Royal Bank of Canada, Vancouver, B.C. CANADA  
**Account name: International WOOD MARKETS Group Inc.**  
 (Please call or e-mail us for our account information)  
 Amount to be direct-credited (add US\$40 to cover bank fees; Canadians add 7% GST) = \_\_\_\_\_

## ORDER INFORMATION • PLEASE PRINT

NAME \_\_\_\_\_ TITLE \_\_\_\_\_

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE/PROVINCE \_\_\_\_\_ COUNTRY \_\_\_\_\_

TEL \_\_\_\_\_ FAX \_\_\_\_\_ EMAIL \_\_\_\_\_

SIGNATURE (ALL orders must be signed to be valid) \_\_\_\_\_ DATE \_\_\_\_\_

Need more information? Contact International WOOD MARKETS Group by **FAX** (1-604-801-5997), **E-MAIL** (info@woodmarkets.com) or **MAIL** (501–570 Granville St., Vancouver, B.C. CANADA V6C 3P1) • **CALL** 1-604-801-5996 or **VISIT** www.woodmarkets.com